



Business & IP Valuations

Trusted Experts in Complex and High-Growth Sectors

We specialise in non-traditional and complex valuation scenarios—particularly where intellectual property, R&D assets, or early-stage innovation play a central role. Our team brings deep sector knowledge and global transaction experience to ensure valuations that are insightful, strategic, and investment-grade.

Why Choose Us?

- 30+ years of valuation experience
- AFSL-licensed (AFSL 563351) and compliant with ASIC RG111
- Specialists in IP, R&D, and early-stage innovation
- Global transaction expertise
- Defensible, investment-grade valuations

Recent References

- SaaS platform – capital restructure
- SAP risk & compliance tool – M&A
- IT services – shareholder buyout (inheritance)
- Renewable energy tech – employee share sale
- Biotech company – shareholder oppression court case

Our Valuation Approach

1. Request for Information (RFI)
2. Briefing call with shareholder / management
3. Review IP (patents, code, R&D)
4. Analyse financials & forecasts
5. Select methodology (DCF, rNPV, comps, cost)
6. Apply normalisations (e.g. personal expenses, non-recurring items) & structure adjustments
7. Final equity value & valuation report

Timeline: ~2 weeks after receiving information

What We Need From You

- P&L & balance sheets (3 years)
- Company overview/capability statement
- Normalisation details (e.g. personal expenses, non-recurring revenue/expenses)
- Forecasts or financial models
- Patents/IP list
- R&D expenditure summary

Contact Us



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Fee Options

Basic

\$5,000 + GST

- High-level assessment for internal review
- Examples: overview of business value
- Few-page summary
- Short, top-level valuation

Standard

\$7,500 + GST

- Indicative valuation for internal/shareholder use
- Examples: internal share transactions, licensing, capital restructuring
- PowerPoint report (concise, management-friendly)
- Detailed overview of assumptions, methodology, calculations, and findings

Comprehensive

\$12,500 + GST

- Full, defensible valuation for legal or court purposes
- Examples: court cases, legal disputes
- Formal Word report
- Expanded analysis, legal/traditional format, full supporting detail

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